## **Position Overview**

State Farm Insurance Agent located in Elizabethtown, KY is seeking an outgoing, career-oriented professional to join their team. As a State Farm team member for Lance Taylor - State Farm Agent, you will build and develop customer relationships within the community to promote State Farm products including auto, home and life insurance.

## Responsibilities

- \* Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.
- \* Work with the agent to establish and meet marketing goals.
- \* Use a customer-focused, needs-based review process to educate customers about insurance options.

As an Agent Team Member, you will receive...

- \* Salary plus commission/bonus
- Profit sharing
- Paid time off (vacation and personal/sick days)
- \* Valuable experience
- \* Growth potential/Opportunity for advancement within my office

Compensation: \$40,000 - \$60,000

## Requirements

- \* Sales experience preferred
- \* Successful track record of meeting sales goals/quotas preferred
- \* Self-motivated
- \* Detail oriented
- \* Ability to make presentations to potential customers
- \* Property, casualty, life and health license (must be able to obtain)



Lance Taylor Agent Bus: 270 900 1844

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